



## The Right Choice!

**Pangea Business Solutions** is a Microsoft Gold Certified Partner and premier provider of software solutions. Pangea utilizes their Microsoft Dynamics AX, GP & CRM to control inventory, manage accounting functions and customer relations. These effective methods coupled with Pangea.'s consistent ability to carry them out with profitable results has set it apart in the of software solutions market.

Headquartered in Miami, FL, Pangea Business Solutions serves the technological needs of businesses in South Florida.

Pangea Business Solutions has an impressive track record of quality and experience, having increased steadily in annual revenue since its inception. In addition to helping our customers achieve concrete monetary and technological returns, Pangea takes pride in upholding its enduring values of expertise, honesty, and respect in all professional relationships. This outlook has produced loyal, committed ties with all clients and has helped to bolster Pangea's reputation in its products and services.

Pangea has several success stories with distribution and manufacturing companies in the Miami/Ft Lauderdale and Tampa Bay areas.

We help clients integrate their sales, marketing and customer service with their accounting, point of sale and warehouse operation as well as their e-commerce and mobile sales force.

The ability to provide an *"integrated solution"* makes us unique and sets us apart in the software solutions market and gives us a competitive advantage in the marketplace.

## Microsoft Gold Certified



As a Microsoft Gold Certified Partner, Pangea takes pride in holding the highest level of competence and expertise within the Microsoft community. Pangea meets Microsoft's high standards in product quality and excellent service. Therefore, when you use Pangea's services you can be sure that you are receiving the finest professional services from high level Microsoft Certified experts. Less than 5% of Microsoft partners have earned the status of Gold Certified Partner, and Pangea Business Solutions is one of them.

### **Pangea Business Solutions Guarantees Greatness**

Pangea Business Solutions aims to improve its customers' profitability by providing them with the greatest technology solutions currently available. Clients can depend on Pangea. being consistent and

approachable in their business-related interactions. Pangea. has a specific code of values including, but not limited to the following:

- Expertise in job performance
- Delivery of Solutions
- Solid communication with clients and acknowledgement of their concerns
- Exceptional quality in products and services

Pangea's range of products and services extend from network integration to software applications, providing custom and innovative information technology solutions.

Since our inception in Florida Pangea has achieved the following certifications and recognitions for its outstanding performance: Microsoft Gold Certified Partner, Microsoft Dynamics CRM Certified Partner, Microsoft Dynamics AX Certified Partner, Microsoft Dynamics GP Certified Partner, Microsoft Dynamics RMS Certified Partner and Small Business Specialist among others.

Competencies are a recognized level of technical and business expertise within a given area. We hold two competencies:

Microsoft Business Solutions

Microsoft ISV (Independent Software Vendor)

The Microsoft Business Solutions competency recognizes partners with proven expertise in designing and/or implementing Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) capabilities using Microsoft's Financial, CRM, and Supply Chain Management Solutions



## **TESTIMONIALS**

“We were using a proprietary system where we had zero visibility into our customers, financials and vendors. Our processes were antiquated and we were doing business “the way it was always done”. We brought in Pangea to help us revamp our operations as well as to implement Microsoft Dynamics GP. Thanks to Pangea’s efforts we have grown exponentially, they re-engineered our old processes and helped increase our efficiency three fold. We have greater visibility into our financials as well as our customers, inventory and vendors. We thank Pangea for helping us grow and continuing to provide us much needed support.”

**Lourdes Valdes**  
**CFO**  
**Maxiforce, Inc.**

“We purchased Microsoft Dynamics GP from a local vendor, what was supposed to be a simple and clean implementation turned out to be a nightmare. We were not able to post batches for close to year which meant that we were not fully utilizing the potential and power of GP. We needed to find another partner that had a solid background and was reliable. We had heard about Pangea through our business contacts and asked them to come in and fix our issues as well as train our staff. Within 1 day we were posting our batches, within 1 month we were trained to use the system proficiently as well as being able to produce the financials that were required for our audits. We appreciate the help Pangea is providing as well as its continued support of our operations. We cannot thank them enough for helping get our financials in order and give us the much needed insight into our company.”

**Yhaneya Forte**  
**Comptroller**  
**EMP, Inc.**